

US Army folds 75 Palantir contracts into one deal worth up to \$10bn

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Source: <https://www.army.mil/article/287506/>

u_s_army_awards_enterprise_service_agreement_to_enhance_military_readiness_and_drive_operational_efficiency

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Drive Operational Efficiency

WASHINGTON (31 July 2025) – The U.S. Army today awarded Palantir a new Enterprise Agreement that establishes a comprehensive framework for the Army's future software and data needs. The Army anticipates sustained capability growth to meet operational warfighting needs for proven commercially available solutions. The EA will enhance military readiness and drive operational efficiency while delivering significant cost efficiencies.

Through this EA, the Army consolidates 75 contracts, comprised of 15 prime contracts and 60 related contracts, into a single contract, accelerating the delivery of proven commercial software to warfighters while removing contract and re-seller pass-through fees. This streamlined approach reduces procurement timelines, ensuring Soldiers have rapid access to cutting-edge data integration, analytics, and AI tools.

This contract allows the government flexibility to purchase goods and services as needed, resulting in significant cost efficiencies across mission-critical programs. The agreement establishes volume-based discounts for the contract's performance period of up to 10 years. The Army and other Department of Defense agencies have the option to purchase Palantir's commercial products during that period, not to exceed the \$10 billion cap. This amount represents the maximum potential value of the contract, not any specific obligations or commitments.

"This Enterprise Agreement represents a pivotal step in the Army's commitment to modernizing our capabilities while being fiscally responsible," said Leo Garciga, the Army's Chief Information Officer. "By streamlining our procurement processes and leveraging enterprise-level discounts, we are not only enhancing our operational effectiveness but also maximizing our buying power."

The Army remains committed to rigorously assessing contract requirements and driving robust competition, ensuring that innovative solutions and exceptional value are consistently delivered for both the government and the American taxpayer.